



Michigan Department of State Police

Emergency Management Division Informational Letter

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TO: Local, District and State Agency Emergency Management Coordinators, Homeland
Security Advisory Council Members and First Responder Agencies
SUBJECT: Fire and Emergency Services Prime Vendor Program

Defense Supply Center Philadelphia (DSCP), a field activity of the Defense Logistics Agency, established a prime vendor contract in the Fire and Emergency Services area primarily to support the military. The concept was expanded to include any state and local agency that has received Homeland Security federal grant funds. This will allow state and local agencies to access the benefits of this fully competed contract and will expedite the acquisition of grant-approved equipment within the required grant performance period, assuring that all available funds are expended and do not lapse.

The implementation of the DSCP "Fire and Emergency Services Prime Vendor Program" provides the opportunity for authorized state and local emergency responders to acquire fire fighting, rescue, emergency, safety, hazardous material containment, and weapons of mass destruction equipment, services, and training. DSCP awarded Contract #SP0500-04-DBP21 to Lion-Vallen Industries (LVI). The contract period is October 1, 2004 to September 30, 2006, with the option to exercise one or more additional years, not to exceed eight years. The acquisition was completed and evaluated in accordance with Federal Acquisition Regulations, which included a review of over 500 items. Equipment and vendors are continuously being evaluated and added to the prime vendor program.

The State of Michigan, Department of Management and Budget, executed a memorandum of agreement with DSCP to participate in the program, which is extended to local units of government. This joint purchasing effort with local units of government is called the MiDEAL Program (formerly called Extended Purchasing Program).

When ordering through DSCP prime vendor, federal fund grantees may not use state and local funds. **Participation in the program is voluntary.** Contract prices include the applicable DSCP administration fee of 4.9%. Benefits of the program include one-stop shopping, quantity discounts, emergency delivery, exact product selection, and product addition capability (after review by DSCP). The prime vendor program provides grant recipients with cost and time saving equipment options.

Information on the prime vendor contract can be located at <http://www.michigan.gov/doingbusiness>. Click on the "Homeland Security Purchasing" link on the left side of the page. Questions on the DSCP program can be directed to Jason Nairn, MiDEAL Program Manager, Department of Management and Budget, (517) 241-2188, NairnJ@michigan.gov, or John McLoughlin, Customer Service, Lion-Vallen Industries (LVI), (888) 848-5599, jmcloughlin@hagemeyerna.com.

Sincerely,

KRISTE ETUE, CAPTAIN
Deputy State Director of Homeland Security
and Emergency Management

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